

Marco Triesch



Address: Am Stalhof 7, 58339 Breckerfeld
Telephone: +49 (0)2338 8745744
E-Mail: marco@marcotriesch.com
Date of Birth / -Place: 16.06.1973 / Hagen
Marital Status: Married / 2 Childs
Nationality: German

Career

11/2009 – today

Account Manager Europe

TigerTMS Germany GmbH

- Channel Development in the Regions D/A/CH, Poland, Czech Republic, Hungary, Slovakia, Slovenia and Romania
- Channel Managment
- Strategic Positioning in Hospitality- and Healthcare Sector

02/2006 – 10/2009

Field Support Engineer / Technical Sales

TMS Deutschland GmbH

- Technical Projectsmanager and Supportdesk
- European Installations in the upper scale hospitality
- Training- and Aftersales

12/2002 – 01/2006

Diverse activities within IT

Education

09/1999 – 06/2001

Study „Applied Computer Science“

Fachhochschule Südwestfalen, 58644 Iserlohn

Emphasis: Computing, Business Management

Degree: **without**

09/1989 – 08/1992 **Trainee „Retail Salesperson“**
Hoppmann GmbH, 58099 Hagen
Emphasis: Sales, Technic
Degree: **Retail Salesperson**
Final Grade: 3,0

09/1996 – 07/1998 **Vocational Diploma**
Rahel Varnhagen Kolleg, 58089 Hagen
Degree: **Vocational Diploma**
Final Grade: 2,3

Self Improvement

09/2001 – 11/2002 **Advanced Education to CLP – Certified Lotus Professional**
Fernuniversität Hagen, 58084 Hagen
Degree: **CLP**

Special Proficiency

Technical Knowledge Microsoft OS / Office / Hospitality Systems
Sales Experience within Hospitality and Healthcare, from mid-
to upperscale customers from an local to cloud point of view
Experience in the integration of revenue driven hospitality
systems
Common technical sense

Language Skills German (Mothertongue), Englisch (fluently)

Networking I have a strong network of international contacts within
hospitality, suppliers and decision-makers with many of them
from a personal point of view

Hobby & Interests

Hobby My Family, Garden- and working on my house, Social
commitment within local- and school environments